

Government Contracting and Certification – What’s It All Really Mean?

By K. Murray


“Government contracting.” “Small business certification.” You’ve heard the phrases before, but what do they really mean? And does it really matter for your small business? Maybe – and maybe not. Let’s cut through all the noise and define these phrases in a meaningful way for your entrepreneurial endeavors.

What is government contracting?

Government contracting is the process that lets you sell your goods or services to the government and its various agencies. The government has a contract, or agreement, with you whereby it purchases what you do or make. And U.S. government agencies buy a lot from small businesses – nearly \$100 billion worth of goods and services each year! From market research to janitorial services, if you want to make the government your customer, there’s a good chance there’s a need for what you offer.

Continued on page 5

Pre-8(a) Business Development Program Training
Multi-Part Training Series






Government Contracting 101
Overview of contracting basics & certification programs
(Workbook ) (Text File )






Government Contracting 101
How the Government Buys
(Workbook ) (Text File )






Government Contracting 101
How to Sell to the Government
(Workbook ) (Text File )



HUBZone Primer:
How to qualify and apply to the HUBZone Program
(Workbook ) (Text File )



The WOSB Advantage:
A Primer: Women Owned Small Business Program
(Workbook ) (Text File )






Women Owned Small Business Program:
A Primer for Contracting Officers
(Workbook ) (Text File )






Non-Manufacturer Rule Primer:
A Guide for Contracting Officers
(Workbook ) (Text File )






Market Research:
A Guide for Contracting Officers
(Workbook ) (Text File )



Veteran Owned Small Business - Contracting Programs
(Workbook ) (Text File )



Price Evaluation Preference - HUBZone Program:
A Guide for Contracting Officers
(Workbook ) (Text File )



Business Opportunities:
A Guide to Winning Federal Contracts
(Text File )



Tribal Enterprise Business Guide
8(a) Business Development Program
(Workbook ) (Text File )





ANC Business Guide
8(a) Business Development Program
(Workbook ) (Text File )



NHO Business Guide
8(a) Business Development Program
(Workbook ) (Text File )



Small Business Contracting
Emergency Acquisition Procedures
(Workbook ) (Text File )



Visit the link below to learn more:

www.sba.gov/content/government-contracting-classroom

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With half a million businesses in our database, SBE is California’s #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Call Toll FREE for more information: 800-800-8534

BIDDING OPPORTUNITIES

Sub Bids Requested From Qualified DBE and UDDBE Subcontractors & Suppliers for

**City of Pleasant Hill -
Golf Club Road Bridge Replacement
Location: Pleasant Hill, CA
Project No. 11-14**

Bid Date: February 27, 2014 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; survey; construction area signs; traffic control; striping/markers; SWPPP; bridge demolition; clearing & grubbing; landscape & irrigation; bridge guardrail; asphalt concrete; precast concrete piles; reinforcing steel; minor concrete; concrete barrier; and electrical.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Keith Ones

An Equal Opportunity Employer

WE ARE REQUESTING QUOTATIONS FROM ALL QUALIFIED MBE/DBE/WBE/DVBE SUBCONTRACTORS AND MATERIAL SUPPLIERS FOR THE FOLLOWING PROJECT:

**Roosevelt Middle School Modernization
Project No. 11505**

**Project Labor Agreement (PLA) &
Pre-Qualification is mandatory
BID DATE & TIME: Bid Due:**

February 25, 2014, 2:00 p.m.

Above project is school modernization and re-construction including but not limited to Haz-Mat/Asbestos remediation, ADA access & fire/life safety upgrades, new elevator & lift, roof, interior painting, masonry work, playground & sit furnishings including foodservice equipment, new flooring, bathroom renovation, windows & shades, interior & exterior finishes including stucco, doors & hardware, mechanical, plumbing, and electrical work. Demolition & removal, concrete, & site work. Bids shall be made in accordance with PLA and the prevailing wages for the work in San Francisco County. DVBE Goals.

(The Specifications and Plans will be available in our office 8:30AM – 5PM or at ARC Northern California – Bid Services – 945 Bryant Street, San Francisco, CA 94103.

Contact Priyantha De Pinto: 415-537-2235
Fax: 415-348-0684, email: sf@e-arc.com).

Transworld Construction Inc.

1178 Folsom Street • San Francisco, CA 94103
Phone: (415) 626-5500 • FAX: (415) 863-3578
Contact: Paul Hess at ext. 112

WE ARE
AN EQUAL OPPORTUNITY EMPLOYER

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Firestone Blvd. Bridge over San Gabriel River
City of Norwalk, Contract # 7147
Bid Date: February 12, 2014 @ 11 a.m.**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available by contacting the City of Norwalk at (562) 929-5700, or by email at Rhillman@ci.norwalk.ca.us or by contacting Kimberlee Marlan at C.C. Myers, Inc. at (916) 635-9370 or by email at kmarlan@ccmyersinc.com.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742
916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER.

Requesting bids from DBE/MBE/WBE AND OBE subcontractors and suppliers for:

**PROJECT: River Supply Conduit Improvement Upper Reach -
Units 5 & 6 Project, Los Angeles Contract 7241
BID DATE: MARCH 4, 2014 @ 2:00 PM**

OWNER: City of Los Angeles Dept. of Water & Power

Geotechnical Instrumentation, Open Cut Construction, Microtunnel/Pipe Jacking (NAICS 237990), Concrete Structure & Cellular Grout (NAICS 238110), Utility Relocations (NAICS 237990), Trucking/Hauling (NAICS 484220), Surveying (NAICS 541370), Electrical (NAICS 238210), Welding & Cathodic Protection (NAICS 238190), Paving & Striping (NAICS 237310), Fencing (NAICS 238990), Erosion Control & SWPPP (NAICS 561730), Fuel Service (NAICS 324110), Site Security (NAICS 561612), Traffic Control (NAICS 561990), Testing (541380), Steel Water Pipe (NAICS 331511), Tunnel Segments (NAICS 238120), Steel Casing (NAICS 331210), Reinforcing Steel and Shoring Materials (NAICS 238120), Aggregate Materials (NAICS 212319/212321), Construction Signage (NAICS 237210), Equipment Rental (NAICS 532412), Building Materials (NAICS 444190)

Plans, specifications and bid proposals are available at our office at 15900 Olden Street, Sylmar, CA 91342; or contact Robert Marshall for assistance at 818-362-2062 or email rmarshall@frontierkemper.com.

Frontier-Kemper Constructors, Inc. is willing to assist all MBE/WBE and OBE subcontractors and suppliers to obtain bonds, lines of credit, supplies, materials and insurance. Large work items can be broken down into smaller categories or quantities and can arrange delivery schedules to facilitate maximum participation where feasible. A Bond Assistance Program (BAP) has been adopted by the City of Los Angeles. For more information, call 213-258-3000.

For technical questions or assistance, please contact Robert Marshall at 818-968-1168 or email rmarshall@frontierkemper.com



**FRONTIER-KEMPER
CONSTRUCTORS, INC.**
A Tutor Perini Company

Frontier-Kemper Constructor, Inc.

15900 Olden Street Sylmar, CA 91342 • (818) 362-2062 / FAX (818) 833-4289

BIDDING OPPORTUNITIES

AMOROSO construction

S. J. AMOROSO CONSTRUCTION CO., INC. IS REQUESTING QUOTATIONS FROM ALL DVBE SUBCONTRACTORS AND SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

Project: Roosevelt Middle School Modernization
Location: San Francisco, CA
Project Number: 11505
Owner: San Francisco Unified School District
Bid Date: 2/25/14 @ 2:00 PM
Please submit Bid by: 2/25/14 @ 1:30 PM
Engineer's Estimate: \$10,800,000
Contact: Tom Tichy

S.J. Amoroso Construction Co., Inc.
 390 Bridge Parkway, Redwood Shores, CA 94065
 650-654-1900 / 650-654-9002
 www.sjamoroso.com

Project Description: The project is the general modernization of the Roosevelt Middle School, San Francisco, CA. Trades include: hazardous material abatement and demolition, site work, fencing, playground equipment, site and building concrete, shotcrete, rebar, masonry, steel deck, structural steel and metal fabrications, carpentry, casework, insulation, roofing, doors, glazing, drywall, plaster, tile, terrazzo, acoustical, flooring, epoxy flooring, painting, specialties, theater items, food service, roller shades, bleachers, fire water stand pipes, elevator, plumbing, HVAC, electrical and low voltage systems.

We are willing to break out certain portions of work into smaller increments in order to allow smaller companies a fair opportunity to bid this project and are prepared to assist subcontractors with bonding, credit, and insurance. Plans are available for viewing in our plan room as well as many local builders exchanges including (for a list of the exact location of builders exchanges contact our office). Bid and Contract Documents are available at ARC, 945 Bryant St., San Francisco, CA 94103, phone: 415-537-2235, fax: 415-348-0684, for a \$100.00 non-refundable fee. Bidder is responsible for all shipping and handling fees. Plans are available for viewing at https://order.e-arc.com/arcEOC/PWELL_Main.asp?mem=23.

Please review the general requirements for special insurance and other requirements. If you need assistance regarding bonds or insurance, please feel free to contact us. 100% Payment / Performance Bonds may be required from S.J. Amoroso approved sureties. S.J. Amoroso is signatory to the Carpenter's, Laborer's, and Cement Mason's Collective Bargaining Agreements. Successful subcontractors will be expected to execute a standard S.J. Amoroso subcontract agreement and comply with S.J. Amoroso's standard insurance requirements. These requirements are available for viewing on our website at <http://www.sjamoroso.com/bidcenter/asp>. Worker's Compensation Waiver of Subrogation will be required. GC will pay up to 1 1/2% bond premium.

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

Requesting SBE (including DBE, DVBE, LBE) Subcontractors and Suppliers for:

Transbay Transit Center Project
Trade Package TG18.1
Bus Ramp Package
Location: San Francisco, CA
Bid Date: March 6, 2014

Walsh Construction is interested in soliciting in Good Faith all subcontractors as well as certified D/L/SBE companies for this project. All interested subcontractors, please indicate all lower tier D/L/SBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Walsh Construction will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Seeking: AC Paving, Aggregates, Bridge Bearings, Bridge Demolition, Bridge Joint Seals, CIDH Piling, Concrete Barrier, Construction Area Signs, Demolition, Drainage, Electrical, Erosion Control, Fencing, Hazardous Material Disposal, Imported Borrow, Minor Concrete, Misc. AC. Miscellaneous Metal, MSE Walls, Prestressing, Ready Mix Concrete, Rebar, Roadside Signs, Sign Structures, Striping, Structural Steel Bridge, Traffic Control, Trucking, Underground Utilities, Metal Bridge Railing, Deck Drainage Systems, Cast In Place Retaining Walls, SWPPP.

Instructions for bidders: For information on plans and specs and/or receive an Invitation to Bid, please submit your information to transbay@walshgroup.com. Plans and Specs are also available to review at our office. Refer to page A1-2 – A1-5 of the IFB for the schedule of bid prices.

Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract and subject to approval by Walsh Construction. Walsh Construction will pay bond premium up to 1.5%. Quotations must be valid for the same duration as specified by the Owner for contract award.

There is a PLA agreement for this job. It can be found at:

<http://transbaycenter.org/tjpa/doing-business-with-the-tjpa/project-labor-agreement>.

Walsh Construction is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters and Iron Workers. Subcontractor scope/prices (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Walsh Construction

1777 Oakland Blvd Suite 300 • Walnut Creek, CA 94596

Phone: 925-627-1700 • Fax: 925-944-9860

Contact Person: Jay Simms

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Contact Walsh Construction at

Transbay@walshgroup.com for assistance in obtaining bonds, lines of credit and/or insurance if necessary.

Candlestick Point in San Francisco Opportunity to Perform

DEMOLITION, MASS GRADING & SURCHARGE during the development of CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform demolition, mass grading and surcharge services for Candlestick Point Redevelopment Subphase CP-01 Stage 1

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7694>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

February 18th at 10:00 AM
Building 101
101 Horne Ave.
Hunters Point Shipyard
San Francisco, Ca 94124

Proposals must be submitted by **March 4, 2014**

TAFT ELECTRIC COMPANY,
 1694 EASTMAN AVENUE, VENTURA, CA 93003
 Contact: Tim Herrera

Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified union DBE businesses for the following project:

Contract # 07-292504

Construction on State Highway in Ventura County in Thousand Oaks at Lynn Road Overcrossing

LOCATION: State Highway in Ventura County in Thousand Oaks at Lynn Rd. Overcrossing
APPROXIMATE PROJECT VALUE: \$310,000

BID DATE/TIME: 2/20/14 @ 2:00pm

SEEKING: Lead Compliance, Construction Signage, Traffic Control System, Water Pollution Control Program, Drainage Inlet Protection, Concrete washout, Roadway Excavation, Class 3 Aggregate Base CY, Lean Concrete Base, Detectable warning Surface, Minor Concrete (Curb, Curb Ramp, and Gutter), Interconnection Conduit and Cable (LS), Modify Signal and Lighting and Landscape.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disabled Veteran Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

www.sbeinc.com

BIDDING OPPORTUNITIES

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Cold Plane Overlay, Near Big Bear Lake
Caltrans Contract No.: 08-0G6204
District 08 on Route 38
DBE Goal: 5%

Bid Date: FEBRUARY 13, 2014 @ 2:00PM

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website:
http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

asphalt concrete material & paving, bridge removal, fencing, imported borrow, reinforcing steel, traffic control system, AC Dike, Aggregate base, Biologist monitoring, CIDH piling, Concrete Barrier, construction area signs, Erosion Control, Fish protection, Hydro-seeding, Isolation Casing, Joint Seal, Metal beam guard rail, Minor concrete, Precast Girders, Roadway Excavation, Rock Slope protection, Steel Bridge Railing, Storm drainage, Structure excavation, Temporary & permanent striping, Temporary signal system, Trucking, Waterproofing.

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
 Ph: (951) 684-5360, Fax: (951) 788-2449 Email: al.arteaiga@skanska.com

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Cold Plane Overlay, Ludlow
Caltrans Contract No.: 08-OK2804
District 08 on Route 40
DBE Goal: 5%

Bid Date: February 13, 2014 - 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website:
http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Pavement Marking, Temporary Traffic Stripe, Portable Changeable Message Signs, Metal Beam Guard Railing, Cold Plane Asphalt Concrete Pavement, Fiber Rolls, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Terminal System, Thermoplastic Pavement Marking, Thermoplastic Traffic Strip, Paint Traffic Stripe, Pavement Marker, Asphalt Rubber Binder, Minor Concrete (Minor Structure), Biologist, Inertial Profiler, Shoulder Rumble Strip.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer
 Skanska Estimating Dept: 1995 Agua Mansa Rd,
 Riverside, CA 92509

Ph: (951) 684-5360, Fax: (951) 788-2449
 Email: joe.sidor@skanska.com

Tutor Perini | ZACHRY | PARSONS, A Joint Venture

REQUEST FOR BIDS

Inviting qualified bidders including, but not limited to, certified SBEs, DBEs & DVBEs, for:

Furnish & Install Fencing
Work on California High Speed Rail - Contract CP1 - HSR13-06
SEALED BIDS DUE, February, 21 2014 by 5:00 PM

Address bids to: TPZPJV, 15901 Olden Street, Sylmar, CA 91342, Attention: Jerry Brown

Address bids to: TPZPJV, 15901 Olden Street, Sylmar, CA 91342, Attention: Jerry Brown

TPZPJV, in its sole and absolute discretion, may reject any and all bids, or accept a bid or combination of bids, which will best serve the project's interest. In the event that the successful Bidder fails to execute the Contract, TPZPJV reserves the option to accept the bid of the next lowest/qualified Bidder within ten (10) calendar days from such default.

Project Goals include:

- 30% SBE (including Micro Business), 10% DBE and 3% DVBE
- 30% National Targeted workers /3% Disadvantaged workers
- 100% Recycle - Concrete & Rebar / 75% Recycle - Construction Waste

Drawings / Specifications / Insurance Requirements (Contractor Controlled Insurance Program) / CBA (Project Labor Agreement) as well as Scope (Bid Package) are available for review at:

• **Share Point Web Site** (interested parties reply to: contactcp1@tpzpjv.com to receive access information for the Share Point website)

• **TPZPJV's Office** - 1401 Fulton Street, Suite 400, Fresno, CA 93721

Requests for Information regarding Bid Package: **Email** Johnathon.Sim@TPZPJV.COM or call (559) 385-7025 or fax (559) 353-2764

TPZPJV INTENDS TO CONDUCT ITSELF IN GOOD FAITH WITH SBEs, DBEs & DVBEs REGARDING PARTICIPATION ON THIS PROJECT

NOTE: ASSISTANCE WILL BE GIVEN IN OBTAINING BONDS, LINES OF CREDIT AND/OR INSURANCE AS WELL AS NECESSARY EQUIPMENT, SUPPLIES, MATERIALS OR RELATED SERVICES

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BIDDING OPPORTUNITIES

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Cold Plane and Hma Overlay, Yucca Valley

Caltrans Contract No.: 08-0F6604

District 08 on Route 247

DBE Goal: 9%

Bid Date: February 20, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Pavement Marking, Temporary Traffic Stripe, Portable Changeable Message Signs, Metal Beam Guard Railing, Cold Plane Asphalt Concrete Pavement, Fiber Rolls, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Terminal System, Thermoplastic Pavement Marking, Thermoplastic Traffic Strip, Paint Traffic Stripe, Pavement Marker, Asphalt Rubber Binder, Minor Concrete (Minor Structure), Biologist, Inertial Profiler, Shoulder, Temporary Tortoise, Rock Slope Protection, Transplant Trees, Rumble Strip (Ground-in), Jointed Plane Concrete Pavement (RSC), Modify Signal, Hydroseed.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360, Fax: (951) 788-2449

Email: tom.mehas@skanska.com

CALTRANS #04-3A8704

Retrofit Bridge, Replace Bridge,

And Construct Emergency Access Lane.

In Contra Costa County and Near Martinez From Arthur Road Undercrossing To 0.5 Mile North Of Mococo Overhead

Brosamer & Wall, Inc. is requesting quotes from all qualified Subcontractors and Suppliers including certified DBE firms for the following items of work, including but not limited to:

Asphalt AC Dike, Bridge Removal, Cellular Concrete, CIDH Concrete Piling, Clearing/Grubbing, Concrete Supplies, Construction Area Signs, Corrugated Steel Panel, Dewatering, Drill and Bond Dowels, Earthwork Grading and Paving, Earthwork, Electrical Signal and Lighting, Geo-synthetic Materials Supply, Health and Safety Plan, Hot Mix Asphalt, Lead Compliance Plan, Lumber Structures, Metal Fabrication, Misc. Metal, Non-Storm Water Discharge Control, Painting (Steel), Permanent Concrete Barrier, Piling, Portable Concrete Barrier (K-Rail), Railings & Barriers, Reinforcing Steel (Rebar), Roadway Signs, Sawcutting, Street Sweeping, SWPPP, Temp and Permanent Erosion Control, Temp Chain Link Fence, Temporary Timber Matting, Temporary Traffic Control, Temp Crash Cushion Module, Traffic Stripe & Pavement Markings, Trucking, Vegetation Control, Water Pollution Control, Water Pump Bypass Systems.

Brosamer & Wall, Inc. will work with interested subcontractors to identify opportunities to break down items into economically feasible packages.

Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call Robert Rosas at (925) 932-7900. Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, Ca. 94596. Brosamer & Wall, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages

Brosamer & Wall, Inc.

1777 Oakland Blvd Suite 110 • Walnut Creek, CA 94596

Phone: 925-932-7900 • Fax: 925-279-2269

An Equal Opportunity Employer

Government Contracting and Certification

Continued from page 1

So, what does it mean to be certified as a "small business"?

Being certified as a "small business" is only significant if you're interested in government contracting. Why? Because there are certain set-asides that the government must adhere to when they're looking to buy goods or services – there's a percentage of business set aside for different kinds of companies, including small businesses. (Others include women-owned, veteran-owned, etc.) So if you want to be a contender in the federal marketplace, your small business has to meet official criteria to be eligible for government contracts.

How do I certify my business as small?

First, make sure you do, in fact, have a small business. For most industries, SBA defines a "small business" either in terms of the average number of employees over the past 12 months, or average annual receipts over the past three years.

Then, when you know you adhere to the size standards, you register for government contracting. This process also serves the purpose of "certifying" your business as small.

Where can I get some help?

Starting out in government contracting can be overwhelming, but SBA has resources to help:

- The Government Contracting Classroom: Online, self-paced training courses to fill you in on the government contracting landscape – from starting out to special programs
- Procurement Technical Assistance Centers: PTACs offer local, in-person counseling and training services to businesses that want to sell products and services to federal, state and/or local governments.

Selling to the Government – Get Started With These 5 Steps: A five-step plan that summarizes the process of entering the federal marketplace, plus links to additional resources.

Source: U.S. SBA

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter



PUBLIC LEGAL ADVERTISEMENTS

RUDOLPH AND SLETTEN CONSTRUCTION

ADVERTISEMENT FOR PREQUALIFICATION LUMP SUM SUBCONTRACTORS UCSF HSIR PROGRAM

PROJECT NOTICE

Rudolph and Sletten Construction (R&S) is requesting bids and intends to award lump sum subcontracts for Lab casework and equipment, Doors Frames and Hardware, and Metal Stud Framing and Drywall for the following project:

UCSF HEALTH SCIENCES INSTRUCTION AND RESEARCH (HSIR) PROGRAM

HEALTH SCIENCES EAST (HSE) FLOORS 7 AND 8

HEALTH SCIENCES WEST (HSW) FLOORS 7 AND 8

Project No.: M2628, M2629, M2630, M2631,
M2632, M2637

R&S Project No.: 10201500
UNIVERSITY OF CALIFORNIA,
SAN FRANCISCO

PREQUALIFICATION OF PROSPECTIVE BIDDERS

The University and R&S have determined that the trade packages listed herein must be prequalified to participate in the bidding process. Prequalified contractors must have the following California State Contractor's License Board Classifications:

2A Lab Casework and Fume Hoods: C-6
2B Doors Frames and Hardware: D-28 or B
2C Metal Stud Framing and Drywall: C-9

GENERAL DESCRIPTION OF WORK

HSIR Program for HSE and HSW involves 45,000 sqft of new laboratory and office spaces at the UCSF Parnassus campus. The project site is located at 505 Parnassus Ave, San Francisco, California.

UNIVERSITY OF CALIFORNIA SAN FRANCISCO

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco, sealed bids for a lump sum contract are invited for the following Work:

374 PARNASSUS DEMOLITION AND LANDSCAPE

Project No.: M2610 / Contract No.: SL0267

DESCRIPTION OF WORK:

This project involves the demolition of a seismically compromised building, the construction of a plaza on the existing foundation slab, improvements to existing slab, landscaping of the sloped site, perimeter planters, replacement of existing stairs and ornamental landscaping and temporary irrigation within the previous building footprint.

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions To Bidders. Bidders must submit qualification documents as via the online Supplier Registration and Sourcing (SRS) system with the Bid Form.

PROCEDURES:

Bidding Documents will be available beginning **February 4, 2014 at 10AM** by requesting via e-mail to

The estimated values for the following bid packages are:

2A Lab Casework and Fume Hoods: \$2,600,000

2B Doors Frames and Hardware \$280,000

2C Metal Stud Framing and Drywall \$1,675,000

The lowest responsible bidder will be selected on the basis of Lowest Lump Sum bid to Rudolph and Sletten and the University.

PREQUALIFICATION SCHEDULE

Prequalification Documents will be available beginning **February 10, 2014 at 10:00 AM** by requesting via e-mail to Rosie Khalasi at rosie_khalasi@rsconst.com with the following information:

Company name, address, phone no, fax no, and email address

Please reference Project 'HSIR Program' in the subject line.

Any questions or requests for clarifications or interpretation of the Prequalification Documents must be submitted in **writing** to Rosie Khalasi, Prequalification Manager by **February 13, 2014 at 5:00 PM**. Questions received after the above-noted deadline may be answered at the discretion of Rudolph and Sletten, Inc. and the University.

Prequalification Questionnaires will be submitted and processed electronically through the University's web based procurement platform and must be submitted on or before **February 20, 2014 at 3:00 PM**.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 3 calendar days from the date of the R&S or University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, R&S and the University reserve the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

RFx@ucsf.edu with the following information: Company name, address, phone and fax nos. Please reference Project No. M2610 in the subject line. You will be sent an email with a link to register with the UC Supplier Registration and Sourcing (SRS) system in order to obtain the bidding document.

Bidders must attend a **mandatory** pre-bid conference at **9AM, February 11, 2014**. For details, see <http://www.cpfm.ucsf.edu/contracts/index.htm>

(Use the same website above to view complete Advertisement for Bids - Project Bidding Information).

Sealed bids must be received on or before **3:00 PM, February 26, 2014** using the UC SRS system accessible through <https://suppliers.scicquest.com/UCOP/>. Bids will be opened at **3:05 PM** at Minnesota St. Finance Service Center, University of California, Can Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Phone: (415) 476-5343.

Prior to the Bid Deadline and after bid opening, the University may establish a new Bid Deadline no earlier than 24 hours from the prior Bid Deadline, if no material changes are made to the bidding documents, and no earlier than 72 hours if material changes are made. In such event the University will, at a minimum, notify all persons or entities known by the University to have received a complete set of Bidding Documents and who has provided a street address and/or facsimile number for receipt of any written pre-bid communications.

Bids will only be accepted from prequalified contractors. Bids will be due on **March 13, 2014 at 2:00 PM**, and shall be submitted electronically via the University's web based procurement platform. Bids will be awarded based on the lowest responsible bid.

This project will be insured under a University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by and lump sum Subcontractor shall be subject to approval by R&S and University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

The University and R&S reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

Information submitted by the bidder shall not be open to public inspection to the extent that information is exempt from disclosure under the California Public Records Act (Chapter 3.5 (commencing with Section 6250) of Division 7 of the Title of the Government Code).

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, San Francisco
February 2014

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

LICENSE CLASSIFICATION:
General Engineering Contractor

LICENSE CODE: A

ESTIMATED CONSTRUCTION COST:
\$500,000 to \$550,000

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA
University of California, San Francisco
February, 2014

PUBLIC LEGAL ADVERTISEMENTS

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

TELECOMMUNICATIONS INFRASTRUCTURE UPGRADES PHASE A SCIENCE HILL WEST ISP Project Number: 9097E

Description of Work: The work includes installation of new data cabling and communications devices/equipment at (7376) Kerr Hall, (7116, 7117, 7118) Thimann Laboratories, (7744) Sinsheimer Building and (7919) Physical Sciences Building.

Bid Deadline: Sealed bids must be received on or before **Tuesday, March 11, 2014 at 3:00 PM.**

Bids will be received only at:

**Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz
1156 High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366 / 831-459-5540**

Bidders must attend a mandatory Pre-Bid Conference and Job Walk on **Thursday, February 20, 2014** beginning promptly at **1:30 PM.**

**PLEASE VISIT OUR WEBSITE AT:
<http://ppc.ucsc.edu> FOR THE TEXT OF THE
FULL ADVERTISEMENT AND INFORMATION
ON HOW TO OBTAIN BID DOCUMENTS.**

The best way to reach the African American, Chinese and Hispanic communities

Resolution 242-12: On June 28, 2012 San Francisco Board of Supervisors designated the Small Business Exchange newspaper as a minority outreach newspaper for the following communities for FY 12-13: African American, Chinese, Hispanic.

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- More bidders, which reduces the cost of goods and services to purchase.
- Wider and more diverse business participation.

EASTERN CONTRA COSTA TRANSIT AUTHORITY

Request for Proposal #2014-001 Bus Route Evaluation and Re-design

The Eastern Contra Costa Transit Authority (ECCTA) is accepting proposals from qualified firms to evaluate and re-design ECCTA's bus routes to increase overall efficiency in response to several local road projects, the widening of the major local freeway, and the anticipated extension of regional rail service (BART) into ECCTA's service area.

A pre-proposal conference will be conducted at 2:00 pm, Pacific Time, on February 18, 2014, in the ECCTA boardroom located at 801 Wilbur Avenue, Antioch, California. Attendance at this conference is recommended but not required.

Technical and Price Proposals are due to ECCTA on or before 2:00 pm Pacific Time on March 14, 2014, at ECCTA's facility, 801 Wilbur Avenue, Antioch, California, 94509. Proposals received after said time or at any other place other than the time and place stated in the RFP will not be considered. Submitted proposals must include the ECCTA Proposal Cover Form and the ECCTA Price Proposal Form. Any proposal submitted without these forms will be considered non-responsive and will be rejected.

Copies of the RFP documents may be obtained from:

**Ann Hutcheson
Director of Administrative Services
Eastern Contra Costa Transit Authority
801 Wilbur Avenue, Antioch, CA 94509
Telephone: (925) 754-6622
Facsimile: (925) 757-2530
www.trideltatransit.com**

ECCTA intends to procure the highest quality service possible for the best value possible.

Accordingly, the Proposal and Contract Award process contains eight periods:

1. RFP publication period
2. Technical and Price Proposal submission period
3. Technical Review Committee screening period
4. On site interview period
5. Technical Review Committee preliminary evaluation period
6. Best and Final Offer period
7. Technical Review Committee recommendation period
8. Contract award period

This contract is subject to the receipt of financial assistance from Caltrans and may also be subject to a grant contract between Caltrans and ECCTA. This contract is subject to laws and regulations governing the use of Caltrans Statewide or Urban Transit Planning Studies grant funds.

ECCTA will affirmatively ensure that, in regard to any contract entered into pursuant to this Request for Proposal (RFP); Disadvantaged Business Enterprises will be afforded full opportunity to submit proposals in response to this request and will not be discriminated against on the basis of race, color, sex, or national origin.

EASTERN CONTRA COSTA TRANSIT AUTHORITY

NOTICE INVITING BIDS For Printing Bus Schedules IFB #2014-002

Eastern Contra Costa Transit Authority (ECCTA), a Joint Powers Agency located in eastern Contra Costa County, California, is accepting bids from qualified firms for a three year contract to print bus schedules for its administration facility at 801 Wilbur Avenue, California.

This contract shall include the furnishing of all labor, materials and services as set forth in the Scope of Work section of this IFB. A pre-proposal conference and a tour of the facility for interested parties will be held on Wednesday, February 12, 2014, at 10:00 am, local time. Attendance at this conference is recommended but not required.

IFB's are due to ECCTA on or before 2:00 pm, local time, on Thursday, March 6, 2014, at ECCTA's facility, 801 Wilbur Avenue, Antioch, California, 94509. IFB received after said time or at any other place other than the time and place stated in the IFB will not be considered. IFB must be submitted on the enclosed ECCTA form. Any bid submitted on any other form will be considered non responsive and will be rejected.

Copies of the IFB documents are available:

**Ann Hutcheson
Eastern Contra Costa Transit Authority
801 Wilbur Avenue
Antioch, CA 94509
Telephone: (925) 754-6622
www.trideltatransit.com**

ECCTA hereby notifies all bidders that it will affirmatively ensure that in regard to any contract entered into pursuant to this IFB, Disadvantaged Business Enterprises will be afforded full opportunity to submit a bid in response to this request and will not be discriminated against on the basis of race, color, sex, or national origin in consideration for an award.

This contract is subject to the receipt of financial assistance from the U.S. Department of Transportation, Federal Transit Administration (FTA) and local sales tax funds, and may also be subject to a grant contract between the Metropolitan Transportation Commission (MTC) and ECCTA. The contract is subject to laws and regulations governing the use of such funds. Full compliance with applicable Safety and Health Standards, DBE requirements, Equal Employment Opportunity and Americans with Disabilities Act laws and regulations will be required of the successful bidder.

Bids will be examined and reported to the ECCTA Board of Directors at a meeting within sixty days after the bid opening. ECCTA reserves the right to reject any and all bids, or to waive any irregularities or informalities in any bid or in the IFB procedure, or to postpone the bid opening for good cause.

Office of the CEO
February 3, 2014